Tranquility® Product Family

VA/GOV

Incontinence Product Guide









DAPA #VA119-18-PA-0110, #VA119-18-PA-0078 FSS #V797D-50560





Welcome to PBE

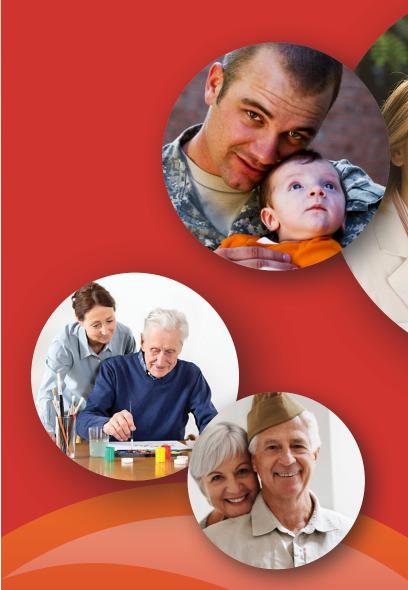
Principle Business Enterprises, (PBE) is a womanowned, family enterprise celebrating over 55 years of service to the healthcare field and over 30 years as a pioneer in the development of incontinence and moisture management solutions. Founded by Lee and Jim Mitchell in 1961, the company's name and corporate charter clearly speak to its ethical foundation and purpose:

"to operate its business affairs in such a manner as will accord with that fixed principle which will destine it to do nothing but that which is honorable and will promote a high standard of business ethics in its own affairs and may tend to raise and leaven the standard of business ethics of the community."

Principle Business is the acknowledged innovative leader in high performance niche products especially in the area of incontinence care, wound care and fall prevention. Its products have been designed to address risk factors and care protocols that can materially affect the quality of life for individuals in hospitals, nursing homes, clinics and homecare settings while providing exceptional customer service.

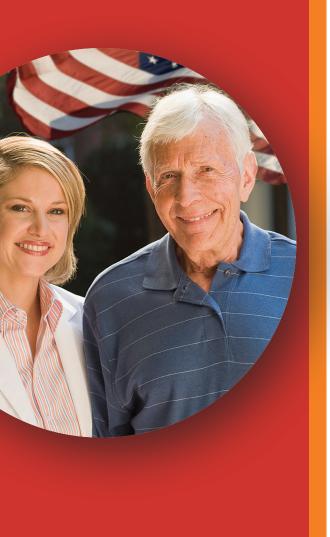
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Our Mission

"To be an example of the right idea of business that operates and prospers from a principled base and tends towards uplifting, enlightening and enriching the lives of those it serves; that they might have life and that they might have it more abundantly."











Available through GSA Advantage

FSS Contract#:

• V797D-50560 (03/01/2016-02/28/2021)

DAPA Contract #:

- VA119-18-PA-0110
- VA119-18-PA-0078

MSPV Formulary:

Principle Business Enterpises participates in the Medical/Surgical Prime Vendor Program

DUNS:

00-503-8856

Cage Code:

52044

Primary NAICS:

322291

NAICS:

315110, 316210, 322220, 322299, 325412, 326199

- Women Owned Small Business (WOSB)-W060219
- Women's Business Enterprises (WBE)-237430



Incontinence Products Proudly Made in U.S.A. from domestic and imported materials (except item #2602)





Serving our Veterans with honor and dignity.

Currently, more than 22 million Veterans are in the United States with the potential need for healthcare as part of the VHA (Veterans Health Administration) system.

PBE is proud to provide our superior Tranquility products to our Veterans, so that they may live their lives with the honor and dignity they so richly deserve.

Tranquility products also assist VA healthcare professionals by improving their productivity, reducing product use, improving outcomes and saving time and money on unnecessary bed linen and clothing changes.

Tranquility delivers the confidence and performance that helps make Veterans' lives more fulfilling.

Sleep & Incontinence

Challenges involving the issue of sleep in the LTC setting include:

- Protocols that prescribe check and change every 2 hours interrupt sleep patterns.
- Frequent sleep interruptions result in poor sleep efficiency.
- Normal nighttime staff routines (medication regiments, stocking, etc.) add to disruptions of quality sleep.

Improved sleep leads to better clinical and quality of life outcomes:

- Improved Cognition: Tranquility superabsorbent products allow for longer periods of uninterrupted sleep, and the potential to improve cognition, reduce agitation and the need for sedation, especially in residents with dementia.
- Less Wandering/Aggression: Residents with dementia may experience fewer episodes of wandering and decreased resident aggression.
- **Reduced Anti-Psychotic Medications:** Decreasing the need for sedation can decrease the need for off label anti-psychotic medications.
- **Increased Participation:** More alert residents can better participate in meaningful interactions, therapy, and self-care.
- Higher Satisfaction: Long term care residents who sleep longer experience enriched quality of life and perceive the overall care of the facility as more satisfactory.

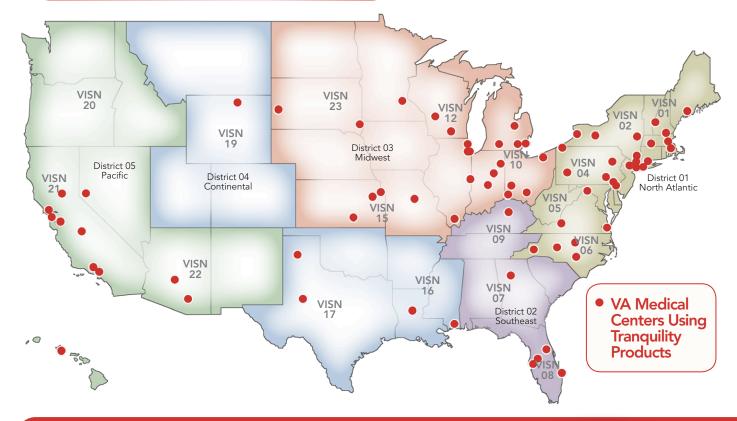


Tranquility Usage in the VA System

Within the VA, Tranquility products are shown to provide:

- 30% less brief changes
- 40% less clothing changes54% less linen changes
- 60% lower labor costs.

While incontinence products may seem like a commodity-type procurement, PBE has repeatedly proven that high performance incontinence products can save overall costs to the government while improving the quality of life to the veteran population.





Fewer changes > Less risks > Better outcomes

- * Uninterrupted sleep
- * Reduced risk of slips/falls
- * Reduction of MASD

(Moisture Associated Skin Damage)



"My husband is a proud 90 ½ year old, a veteran of WWII and the Korean Conflict, whose biggest challenge has been accepting aging's attacks on his body. The biggest challenge has been his urinary incontinence ... Your product has given him his life back and my husband back to me. He feels independent again. He told me 'I'm not a recluse any more.' He can sleep through the night; he looks forward to his 'tomorrows.' Thank you! Thank you!"

- C.O., Wife/Caregiver, Newmarket, NH



Disposable Briefs Slips Jetables Pañales Desechables 12 W TRANCULITY PREMIUM PROTECTION

WHEN PERFORMANCE MATTERS MOST.

Staff has a peace of mind that their patients are getting the best care and wasted efforts are avoided.

Tranquility products guarantee unsurpassed, overall performance in the areas of skin dryness, odor reduction, urine pH neutralization and inhibition of bacterial growth.



Look for these high performance features in Tranquility products:

PMG Peach Mat Guarantee®

The promise of unsurpassed overall performance in the areas of skin dryness, odor reduction, urine pH neutralization and inhibition of bacterial growth.

BR Breathable

Allows air to circulate around the body, promoting skin integrity.

KG Kufguards®

Inner leg cuffs channel fluids into the core, helping to contain high volume episodes.

CL Cloth-Like Backsheet

Product outer layer is soft and rustle free.

MH Micro-Hook Closure Tabs

Refastenable tabs grip the soft, cloth-like outer layer to securely fasten the brief.

WI Wetness Indicator

Yellow indicator lines turn to blue when moisture is present eliminating unnecessary changes.

RT Refastenable Tapes

Advanced tape system allows multiple openings of the briefs.

AS Adhesive Strip

Secures product in place.

LF Latex-Free

Absorbency

Product fluid capacity represented by standard 8-ounce measuring cup.





SmartCore® Briefs

Breathable sides help eliminate heat and moisture, providing an ideal micro-climate for skin integrity. Color coded by size.

Product Features: PMG BR	KG CL	MH WI	RT AS LF
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ITEM #	SIZE	WAIST/HIP	CAPACITY	PACKAGING
2311	Small (Green)	24"- 32"	22 oz/650 mL	10 bags of 10 (100)
2312	Medium (White)	32"- 44"	28 oz/828 mL	8 bags of 12 (96)
2313	Large (Blue)	45"- 58"	34 oz/1005 mL	8 bags of 12 (96)
2314	X-Large (Beige)	56"- 64"	34 oz/1005 mL	6 bags of 12 (72)
2315	2XL (White)	60"- 80"	34 oz/1005 mL	4 bags of 8 (32)



AIR-Plus[™] Bariatric Briefs

100% breathable allowing for heat and moisture vapor to escape enhancing skin integrity. Fits up to 106" waist.

Produ Featu	ct res: PMG	BR KG	CL MH W	RT AS LF
ITEM #	SIZE	WAIST/HIP	CAPACITY	PACKAGING
2195	4XL (Peach)	70"- 106"	34 oz/1005 mL	4 bags of 8 (32)

Absorbency: 34 oz/1005 mL





Absorbency: 34 oz/1005 mL, size Large



Premium OverNight™

Maximum absorbency provides extended wear-time for a full night of uninterrupted sleep.

KG

ITEM #	SIZE	WAIST/HIP	WEIGHT	CAPACITY	PACKAGING
2114	Small	22"- 36"	80-125 lbs	20.3 oz/600 mL	4 bags of 20 (80)
2115	Medium	34"- 48"	120-175 lbs	34 oz/1005 mL	4 bags of 18 (72)
2116	Large	44"- 54"	170-210 lbs	34 oz/1005 mL	4 bags of 16 (64)
2117	X-Large	48"- 66"	210-250 lbs	34 oz/1005 mL	4 bags of 14 (56)
2118	2XL	62"- 80"	250+ lbs	34 oz/1005 mL	4 bags of 12 (48)

CL (MH)

























Absorbency: 34 oz/1005 mL, size 30"x 36"



AIR-Plus[™] Underpads

100% breathable backsheet allows for heat and moisture vapor to escape. Ideal for use with low-air-loss bed systems.

Product Features:	PMG BR KG	CL (MH) (WI)	RT AS LF
ITEM #	LENGTH/WIDTH	CAPACITY	PACKAGING
2709	23"x 36"	29 oz/850 mL	4 bags of 10 (40)
2710	30"x 36"	34 oz/1005 mL	4 bags of 10 (40)



Absorbency: 15.2 oz/450 mL, size Ultimate



Personal Care Pads

Features two embossed channels to direct fluid into the pad and elastics to form a cup shape. Worn in regular underwear.

Produ Featu	res: PMG	BR KG	CL (MH) (W	RT AS LF
ITEM #	SIZE	LENGTH/WIDTH	CAPACITY	PACKAGING
2380	Super*	10.5"x 5.5"	13.5 oz/400 mL	4 bags of 24 (96)
2381	Ultimate*	13.5"x 6.5"	15.2 oz/450 mL	4 bags of 24 (96)
2382	OverNight	16.5"x 7.25"	16.9 oz/500 ml	4 bags of 24 (96)

^{*} Individually packaged for hygienic protection

PROTECTION



Absorbency: 13.6 oz/403 mL, size Contour



TopLiner® Booster Contours

Wide hourglass shape helps contain bowel. Soft texture and no adhesive strip makes cleanup easier.

Produ Featu	ct res: PMG	BR (KG)	CL MH WI	RT AS LF
ITEM #	SIZE	LENGTH/WIDTH	CAPACITY	PACKAGING
3096	Contour	21.5"x 13.5"	13.6 oz/403 mL	10 bags of 12 (120)
3097	Super-Plus*	32"x 14"	27.5 oz/813 mL	8 bags of 12 (96)

^{*} Ideal for use with sizes XL and greater.





ThinLiner Moisture Management® Sheets

100% breathable, soft cloth-like sheets reduce skin-onskin friction. Collects, absorbs and retains moisture.

Product Features:	PMG BR K	G)(CL)(MH)(W	(I) (RT) (AS) LF
ITEM #	LENGTH/WIDTH	CAPACITY	PACKAGING
3190	6"x 10"	6 oz/177 mL*	20 bags of 10 (200)
3191	6"x 14"	8.5 oz/251 mL*	20 bags of 10 (200)
3092	20"x 22"	15 oz/450 mL*	4 bags of 25 (100)

^{*} Moisture capacity (not C.U.P.)

ThinLiner Moisture Management Absorbent Sheets wick moisture away from the skin providing an ideal micro-climate:

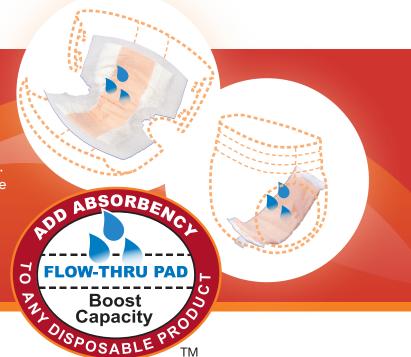
- Collection and retention of moisture/exudate
- Inhibition of bacterial growth and odor neutralization
- Soft, comfortable sheets contain trace amounts of Aloe Vera
- Absorbs equally from both sides
- Change as needed (PRN)

Note:
NEVER CUT, only fold,
ThinLiner Sheets to
accommodate various
sizes and applications.



What is a booster pad?

Booster pads have a flow-through design that allows the pad to fill to capacity first and then pass additional fluid to the host (primary) garment. Booster pads are placed inside briefs or disposable underwear, boosting absorbency to extend wear-time, reduce changes and help contain bowel incontinence. Strategically placed over the hip helps prevent leaking for side sleepers.

























Absorbency: 19 oz/562 mL, size XXL-Plus

Disposable Absorbent Underwear

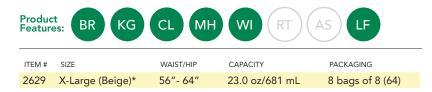
Highly absorbent underwear with breathable sides and fullrise waist panel for a comfortable, secure fit.

Product Features:	BR	KG	CL	MH	WI	RT	AS	LF)

ITEM #	SIZE	WAIST/HIP	WEIGHT	CAPACITY	PACKAGING
2604	Small	22"- 36"	80-125 lbs	14.5 oz/429 mL	4 bags of 22 (88)
2608	2XL	62"- 80"	250+ lbs	19.0 oz/562 mL	4 bags of 12 (48)

Soft n' Breathable Brief

Contoured core with breathable sides allow for air circulation. Color coded for easy size identification



* Meets BPA size requirements for 2XL minimum of 52".



Absorbency: 23.0 oz/681 mL

























Moderate Protection, Quality Design. "Best in Class" of mass retail products.





Absorbency: 13.5 oz/400 mL, size Large



Briefs

Provides breathable comfort in a value brief where cost containment is the key focus.

Product Features:	BR	KG	CL	МН	WI	RT AS LF

ITEM #	SIZE	WAIST/HIP	CAPACITY	PACKAGING
#2965-100	Medium (White)	32"- 44"	13.5 oz/400 mL	4 bags of 25 (100)
#2966-100	Large (Blue)	45"- 58"	13.5 oz/400 mL	4 bags of 25 (100)
#2967-100	X-Large (Beige)	56"- 64"	13.5 oz/400 mL	4 bags of 25 (100)



Absorbency: 13.5 oz/400 mL, size Large



Disposable Absorbent Underwear

Ideal for active individuals offering the best absorption in the economy class.

Product Features:	BR	KG	CL	MH	WI	RT	AS	LF
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ITEM #	SIZE	WAIST/HIP	WEIGHT	CAPACITY	PACKAGING
#2975-100	Medium	34"- 48"	120-175 lbs	13.5 oz/400 mL	4 bags of 25 (100)
#2976-100	Large	44"- 54"	170-210 lbs	13.5 oz/400 mL	4 bags of 25 (100)
#2977-100	X-Large	48"- 66"	210-250 lbs	13.5 oz/400 mL	4 bags of 25 (100)













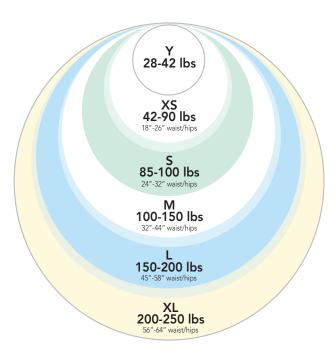




Sizing Chart

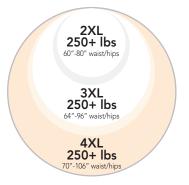
Suggested sizes are a guideline. When in doubt, use a tape measure and obtain an accurate waist/hip measurement. Use the larger of the two measurements to find the correct size.

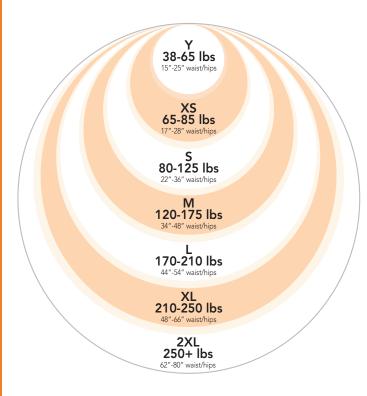
For sizes greater than an XL, obtain an accurate hip measurement for best fit.



Disposable Briefs

Size Description	Waist/Hips (inches)	Weight (pounds)	Women's Pant Size	Men's Pant Size
Youth	N/A	28-42 lbs	N/A	N/A
X-Small	18"-26"	42-90 lbs	0-3	18-26
Small	24"-32"	85-100 lbs	4-6	24-32
Medium	32"-44"	100-150 lbs	8-12	32-44
Large	45"-58"	150-200 lbs	14-18	44-58
X-Large	56"-64"	200-250 lbs	18-24	56-64
2XL	60"-80"	250+ lbs	26-28	60+
3XL	64"-96"	250+ lbs	28+	64+
4XL	70"-106"	250+ lbs	28+	70+





Disposable Absorbent Underwear

Size Description	Waist/Hips (inches)	Weight (pounds)	Women's Pant Size	Men's Pant Size
Youth	15"-25"	38-65 lbs	N/A	N/A
X-Small	17"-28"	65-85 lbs	0-3	17-28
Small	22"-36"	80-125 lbs	4-6	22-36
Medium	34"-48"	120-175 lbs	6-12	34-48
Large	44"-54"	170-210 lbs	12-18	44-54
X-Large	48"-66"	210-250 lbs	18-24	48-66
2XL	62"-80"	250+ lbs	24+	62+

DAPA #VA119-18-PA-0110

Principle Business Enterprises, Inc.

Special Item A-26 (b)

Disposable Adult Briefs, Disposable Bariatric Adult Diapers, and Disposable Adult Protective Underwear

Item Number	Size	Briefs/Case	Case Price
2114	Small	80	\$42.40
2115	Medium	72	\$41.76
2116	Large	64	\$42.24
2117	X-Large	56	\$42.00
2118	2XL	48	\$42.24

Tranquility SmartCore Disposable Briefs (Tab Style)

Item Number	Size	Briefs/Case	Case Price
2311	Small	100	\$38.00
2312	Medium	96	\$52.80
2313	Large	96	\$56.64
2314	X-Large	72	\$56.16
2315	2XL	32	\$48.96

Tranquility Disposable Bariatric Brief (Tab Style)

Item Number	Size	Briefs/Case	Case Price
2195	Bariatric	32	\$45.12

Select Disposable Absorbent Protective Underwear

Item Number	Size	Briefs/Case	Case Price
2604	Small	88	\$33.44
2608	2XL	48	\$32.16

ComfortCare Disposable Absorbent Protective Underwear

Item Number	Size	Briefs/Case	Case Price
2975-100	Medium	100	\$38.00
2976-100	Large	100	\$38.00
2977-100	X-Large	100	\$45.00

ComfortCare Disposable Briefs (Tab Style)

Item Number	Size	Briefs/Case	Case Price
2965-100	Medium	100	\$37.00
2966-100	Large	100	\$41.00
2967-100	X-Large	100	\$45.00

Select Soft 'n Breathable Disposable Briefs (Tab Style)

Item Number	Size	Briefs/Case	Case Price
2629	2X-Large	64	\$34.56

Tax ID Number: 34 0894745

DAPA #VA119-18-PA-0078 Principle Business Enterprises, Inc.

Special Item A-26 (a)

Disposable Air Permeable Underpad

AIR-Plus Breathable Underpad

Item Number	Size	Pads/Case	Case Price
2710	30"x 36"	40	\$26.00

Tax ID Number: 34 0894745

FSS #V797D-50560

Effective Dates: 03/01/2016 - 02/28/2021



SIN#	Item #	Product Name / Description	Size	Units / Case	Net FSS Price
A - 26(a)	2709	Tranquility AIR-Plus Underpad (Air Permeable)	23"x 36"	40	\$32.99
A - 26(a)	2710	Tranquility AIR-Plus Underpad (Air Permeable)	30"x 36"	40	\$36.18
A - 26(b)	2105	Tranquility Disposable Absorbent Underwear Daytime	Medium	72	\$44.66
A - 26(b)	2106	Tranquility Disposable Absorbent Underwear Daytime	Large	64	\$44.66
A - 26(b)	2107	Tranquility Disposable Absorbent Underwear Daytime	X-Large	56	\$44.66
A - 26(b)	2108	Tranquility Disposable Absorbent Underwear Daytime	2XL	48	\$44.66
A - 26(b)	2113	Tranquility Disposable Absorbent Underwear OverNight	X-Small	88	\$44.66
A - 26(b)	2114	Tranquility Disposable Absorbent Underwear OverNight	Small	80	\$44.66
A - 26(b)	2115	Tranquility Disposable Absorbent Underwear OverNight	Medium	72	\$44.66
A - 26(b)	2116	Tranquility Disposable Absorbent Underwear OverNight	Large	64	\$44.66
A - 26(b)	2117	Tranquility Disposable Absorbent Underwear OverNight	X-Large	56	\$44.66
A - 26(b)	2118	Tranquility Disposable Absorbent Underwear OverNight	2XL	48	\$44.66
A - 26(b)	2183	Tranquility ATN (All-Through-the-Night) Brief	X-Small	100	\$46.34
A - 26(b)	2184	Tranquility ATN (All-Through-the-Night) Brief	Small	100	\$50.25
A - 26(b)	2185	Tranquility ATN (All-Through-the-Night) Brief	Medium	96	\$53.05
A - 26(b)	2186	Tranquility ATN (All-Through-the-Night) Brief	Large	96	\$61.98
A - 26(b)	2187	Tranquility ATN (All-Through-the-Night) Brief	X-Large	72	\$58.62
A - 26(b)	2190	Tranquility Bariatric Brief	3XL	32	\$40.20
A - 26(b)	2192	Tranquility Hi-Rise Bariatric Brief	3XL	32	\$44.66
A - 26(b)	2195	Tranquility AIR-Plus Bariatric Brief	4XL	32	\$61.42
A - 26(b)	2305	Tranquility Breathable Brief	Medium	96	\$54.72
A - 26(b)	2306	Tranquility Breathable Brief	Large	96	\$61.58
A - 26(b)	2307	Tranquility Breathable Brief	X-Large	72	\$61.58
A - 26(b)	2311	Tranquility Smartcore Brief	Small	100	\$47.79
A - 26(b)	2312	Tranquility Smartcore Brief	Medium	96	\$54.52
A - 26(b)	2313	Tranquility Smartcore Brief	Large	96	\$58.39
A - 26(b)	2314	Tranquility Smartcore Brief	X-Large	72	\$58.39
A - 26(b)	2315	Tranquility Smartcore Brief	2XL	32	\$50.75
A - 26(c)	2070	Tranquility TopLiner Booster Pad	14"x 4"	200	\$39.09
A - 26(c)	2150	Tranquility Belted Undergarment	Adjustable	120	\$52.39
A - 26(c)	2380	Tranquility Personal Care Pad - Super	10.5"x 5.5"	96	\$25.13
A - 26(c)	2381	Tranquility Personal Care Pad - Ultimate	13.5"x 6.5"	96	\$29.15
A - 26(c)	2382	Tranquility Personal Care Pad - OverNight	16.5"x 7.25"	96	\$34.17
A - 26(c)	3190	Tranquility ThinLiner Absorbent Sheet	6"x 10"	200	\$56.00
A - 26(c)	3191	Tranquility ThinLiner Absorbent Sheet	6"x 14"	200	\$68.34
A - 26(c)	3092	Tranquility ThinLiner Absorbent Sheet	20"x 22"	100	\$49.98
A - 26(c)	3096	Tranquility TopLiner Booster Contour	21.5"x 13.5"	120	\$30.15
A - 26(c)	3097	Tranquility TopLiner Booster Super Plus Contour	32"x 14"	96	\$42.09

FSS #V797D-50560

Effective Dates: 03/01/2016 - 02/28/2021



ComfortCare...

SIN#	Item #	Product Name / Description	Size	Units / Case	Net FSS Price
A - 26(b)	2603	Select Disposable Absorbent Underwear	X-Small	96	\$36.01
A - 26(b)	2604	Select Disposable Absorbent Underwear	Small	88	\$36.01
A - 26(b)	2605	Select Disposable Absorbent Underwear	Medium	80	\$36.01
A - 26(b)	2606	Select Disposable Absorbent Underwear	Large	72	\$36.01
A - 26(b)	2607	Select Disposable Absorbent Underwear	X-Large	56	\$36.01
A - 26(b)	2608	Select Disposable Absorbent Underwear	2XL	48	\$36.01
A - 26(b)	2627	Select Soft n' Breathable Brief	Medium	96	\$37.25
A - 26(b)	2628	Select Soft n' Breathable Brief	Large	72	\$36.96
A - 26(b)	2629	Select Soft n' Breathable Brief	X-Large	64	\$36.96
A - 26(b)	2620	Select Brief	Small	100	\$30.15
A - 26(b)	2624	Select Brief	Medium	96	\$37.02
A - 26(b)	2634	Select Brief	Large	72	\$32.38
A - 26(b)	2635	Select Brief	X-Large	64	\$36.74
A - 26(b)	2965-100	ComfortCare Brief	Medium	100	\$41.07
A - 26(b)	2966-100	ComfortCare Brief	Large	100	\$45.39
A - 26(b)	2967-100	ComfortCare Brief	X-Large	100	\$50.79
A - 26(b)	2974-100	ComfortCare Disposable Absorbent Underwear	Small	100	\$36.85
A - 26(b)	2975-100	ComfortCare Disposable Absorbent Underwear	Medium	100	\$43.55
A - 26(b)	2976-100	ComfortCare Disposable Absorbent Underwear	Large	100	\$43.55
A - 26(b)	2977-100	ComfortCare Disposable Absorbent Underwear	X-Large	100	\$52.48



"I started ordering Tranquility Premium Overnight Disposable Absorbent Underwear for all my patients with significant incontinence problems. I would send them a small quantity for 30 days to see if they liked them and would ask them to call me if they worked out. EVERY patient or caregiver would call and let me know how thrilled they were with the Tranquility product and would ask for an increase in quantity and most wanted to wear them during the day also!

The patient or caregiver would tell me the Tranquility product was far superior to any other product they had tried previously."

– C.C., PA-C Home Based Primary Care, PA VA Medical Center



VA/GOV Incontinence Product Guide

WHEN PERFORMANCE MATTERS MOST.

Try it!



VA Facilities

For more information, samples, or to trial a product at your facility, please call your PBE Rep or 1-800-467-3224.

Consumer Samples

The Tranquility Care Center, 1-800-467-3224 ext. 7, provides FREE product samples, private consultation, and product information to consumers.

Care Center

For questions about clinical usage guidelines and outcomes, please call 1-800-467-3224 x 6.

Website

The Tranquility website, www.TranquilityProducts.com, features technical articles, product information, dealer locator assistance and much more.



Dunbridge, OH 43414 419.352.1551 www.PrincipleBusinessEnterprises.com



Incontinence Products
Proudly Made in the U.S.A.
from domestic and imported materials
(except item #2602)



PBE is the acknowledged leader in the following fields of care...

- Incontinence Care Tranquility's family of absorbent products providing a scientific approach to moisture and risk management. www.TranquilityProducts.com
- Fall Prevention Pillow Paws® brand slippers deliver protection from the risk of slips and falls as well as exceptional hygienic protection and comfort. www.PillowPaws.com
- Wound Care NovaGran® System of Products are designed to accelerate wound healing by removing biofilms and protecting the wound envirtonment. www.NovaGranProducts.com

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