stryker

Sage

Standardize patient hygiene



Multiple factors
can put your patients at risk

Catheter-associated urinary tract infections (CAUTI)

CAUTIs are costly and difficult to prevent. Several factors can combine to increase the risk of infection, including catheter use, basin bathing and contaminated water. Approximately 12%-16% of hospitalized adult patients receive a catheter, and each day the catheter remains in place the risk of acquiring a CAUTI rises 3%-7%.[1] The estimated total cost per year for CAUTI is $340-450 million.[2] Basins have also been linked to hospital-acquired infections (HAIs). In a study analyzing basin sampling results of 1,103 basins from 88 hospitals across North America, almost 2/3 of the bath basins studied were found to harbor at least 1 pathogen commonly associated with HAIs.[3] Hospital water systems have been identified in 29 studies as the source of serious waterborne HAIs.[4]

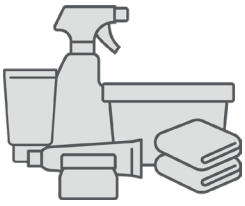
$340 -450 million
estimated **annual cost for CAUTI.**[2]

Incontinence-associated dermatitis (IAD)

Incontinent patients are at an increased risk for developing IAD. IAD also puts patients at risk for developing pressure injuries.[5] Pressure injuries affect more than 2.5 million patients each year in the U.S. and the total annual treatment cost is estimated to be $11 billion.[6]

Optimal care requires following guidelines regarding catheter use and reducing your patient's exposure to risk factors that can contribute to infection.

$11 billion
estimated **annual pressure injury treatment cost.**[6]



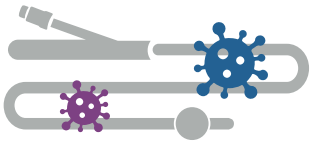
Inefficient process

Multiple-step products **require more time** and aren't always available or part of the workflow. Potential spills and clean-up also add time to the process.



Inconsistent application

The **dosage and delivery process often varies greatly** between nurses, units, and facilities.



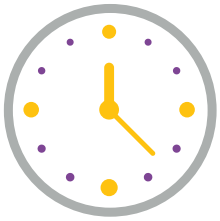
Lack of an effective alternative

Following guidelines and protocols regarding catheter use is **difficult when patients need urinary management assistance.**

Standardize your patient hygiene program

Our products can help you address the patient cleansing challenges of CAUTI and IAD. We provide innovative solutions that help standardize your patient hygiene protocol – **efficiently, consistently** and **safely**.





All-in-one convenience

Save time and **reach for just one product** specifically designed to address your patient cleansing needs.



Consistent application

Our uniquely formulated Barrier Cream Cloths deliver everything you need to moisturize, treat and protect your patient's skin.



Hygienic alternative

No need to expose patients to cross-contamination infection risk using bacteria-infected bath basins or hospital water.



Proven efficacy

Our Barrier Cream Cloths are backed by over **25 published outcomes.**

Improving the experience[7]

"My skin is very sensitive to many cleaning products and I've had no reaction to this product. I'd highly recommend this to those needing simple, quick bodily bathing."

– J.McKenzie (Alabama)

"Comfort Shield is excellent! My mom's skin has no redness or sores since she started using it."

– Wendie (Illinois)

97%

of nurses surveyed say Sage Comfort Bath is convenient and easy to use.[8]

Patient hygiene products:
committed to quality

Our patient hygiene products are designed, manufactured and distributed from a state-of-the-art facility equipped with the latest quality control systems that meet healthcare industry and FDA standards. Our commitment to helping you improve patient outcomes is clear. **These innovative features make our products the right choice for you and your patients.**

Stays in place and diverts away urine to keep skin dry

The PrimaFit® and PrimoFit Flow external urine management systems promote early catheter removal, addressing the #1 risk factor of catheter-associated urinary tract infections (CAUTI).

All-in-one shampoo plus conditioner cap

The convenient and pre-moistened fabric-lined cap helps eliminate mess and leaves hair fresh and clean.

Reshaping how fecal management is managed

The hygh-tec drainage system combines innovative design and materials to support improved fecal management performance.[9]



Safe in contact with Foley catheters

Tested for functional compatibility with common latex and silicone Foley catheters, it also contains a non-antiseptic, pH-balanced solution.

Contains skin protectant plus cleansers, moisturizers and deodorizers

The unique dimethicone formula helps treat and prevent IAD; helps seal out wetness.

Insulated, resealable packaging

A fully wrapped, insulated washcloth designed to help maintain warmth during bathing. When used with our commercial-grade warmer, it supports a consistently comfortable and pleasant bathing experience.

Making an impact on patients' lives

Here's the proof:*

0 CAUTIs for 5 months



Removing basins reduces CAUTI risk factors

Basins were completely eliminated from two medical/surgical units and replaced with Comfort Bath. **CAUTI rates were reduced to zero within one month** and the rates remained at zero for five months.[10]

CAUTI incidence reduction— 73% ↓

The impact of using PrimaFit in an effort to address CAUTI prevalence

On an 18-bed SICU, female patients were identified for early removal of indwelling urinary catheters during daily rounds. PrimaFit was initiated for female patients who remained incontinent after catheter removal.[12]

0% IAD or HAPI



Barrier Cream Cloth helps prevent IAD and addresses risk factors of hospital-acquired pressure injuries (HAPI)

A 2015 two-phase evaluation of 86 patients at high risk for developing IAD and HAPI found that, in those who received an intervention that standardized incontinence cleanup with a Barrier Cream Cloth following each incontinent episode, none developed IAD or a HAPI.[11]

See the difference![13]



Day 1

72-year-old patient with severely denuded, blistered skin and extreme pain from incontinence.



Day 4

After using Comfort Shield Barrier Cream Cloths, patient's skin vastly improved; no discomfort.

*Results based on individual hospital and product use. Data provided by facility.

Product **ordering**

Incontinence care



Comfort Shield Barrier Cream Cloths
(24) Heavyweight cloths in peel and reseal package
8.5 in x 8.5 in
18 packages/case
Reorder #7924



Comfort Shield Barrier Cream Cloths
(8) Heavyweight cloths in peel and reseal package
8.5 in x 9 in
48 packages/case
Reorder #7905
Medicare reimbursement



Comfort Shield Barrier Cream Cloths
(3) Heavyweight cloths in easy-tear package
8.5 in x 8.5 in
90 packages/case
Reorder #7503
Medicare reimbursement



Comfort Shield Barrier Cream Cloths
(3) Heavyweight cloths in easy-tear package
8.5 in x 5.5 in
100 packages/case
Reorder #7502
Medicare reimbursement
HCPCS Code #A6250



Incontinence Clean-up Cloths
(8) Cloths in peel and reseal package
8 in x 8 in
30 packages/case
Reorder #7505



Comfort Shield Barrier Station
with removable adhesive strips for wall-mounting near the bedside
24 stations/case
Reorder #7599

Prepackaged bathing



Comfort Bath®
(8) Premium heavyweight washcloths/package
8 in x 8 in
44 packages/case
Reorder #7900

Comfort Bath
Fragrance-free
(8) Premium heavyweight washcloths/package
8 in x 8 in
44 packages/case
Reorder #7903



Bath Cloths
(8) Standard weight washcloths/package
8 in x 8 in
88 packages/case
Reorder #7982

Bath Cloths
Fragrance-free
(8) Standard weight washcloths/package
8 in x 8 in
40 packages/case
Reorder #7991



Essential® Bath
(8) Medium weight washcloths/package
8 in x 8 in
60 packages/case
Reorder #7800

Essential Bath
Fragrance-free
(8) Medium weight washcloths/package
8 in x 8 in
60 packages/case
Reorder #7803



Impreva® Bath
Fragrance-free
(8) Standard weight washcloths/package
8 in x 8 in
60 packages/case
Reorder #7988

Hair care



Rinse-Free Shampoo Cap
(1) Cap/package

40 packages/case
Reorder #7909

Meatal cleansing



M-Care® Meatal Cleansing Cloths
(2) Cloths/package
5.5 in x 8 in

168 packages/case
Reorder #7953

External urine management



Sage PrimaFit External Urine Management for the Female Anatomy
(1) PrimaFit, adolescent - adult size/package

40 devices/case
Reorder #5400



Clean-up Cloths and Sage PrimaFit External Urine Management System for the Female Anatomy
(1) Package of (3) medium weight clean-up washcloths
(1) PrimaFit, adolescent - adult size/package

40 systems/case
Reorder #5452



PrimoFit Flow External Urine Management for the Male Anatomy
(1) PrimoFit Flow, adolescent - adult size/package

40 devices/case
Reorder #5406

Fecal management



hygh-tec drainage kit contents
(1) Stool drainage with closure strap
(1) Stool collection bag
(1) Inflation syringe
(1) Instructions for use

20 devices/case
Reorder #V01-10024



hygh-tec bags
(5) Collection bags per pack

40 packs/case
200 collection bags/case
Reorder #V01-10026-05

Hardware



Cart
31.71 in (shelf L)
17.71 in (shelf D)
34.63 in (cart H)

1 cart/case
Reorder #7932



12-Count Warmer
16.88 in x 14.69 in x 15.25 in (H x W x D)

1 warmer/case
Reorder #7937



28-Count Warmer
18.38 in x 27.56 in x 15.38 in (H x W x D)

1 warmer/case
Reorder #7939

Helping you drive change at your facility

Our CustomerOne Value Analysis Program measures, analyzes and reports

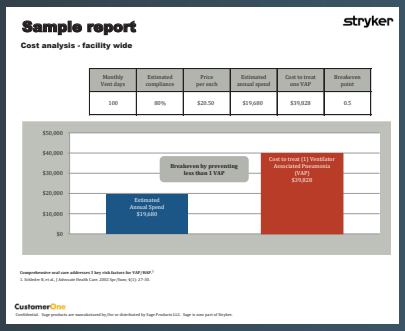
Changing practice in healthcare involves lots of effort and, above all else, data. You may know a change is needed, but you lack the evidence to gain acceptance. Evaluation is critical, but you may not have resources to gather, analyze and report on your own. We can help. Our exclusive team of skilled data analysts is your expert resource for customized measurement and data analysis.

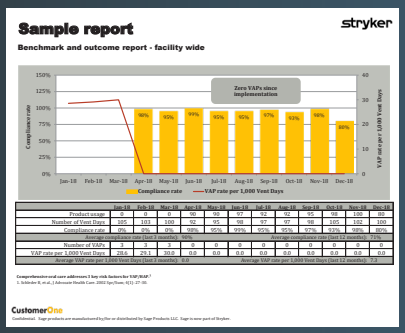
Let us help validate your success!

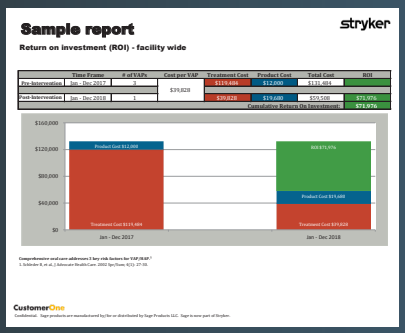
Your **CustomerOne** analyst has the expertise to generate reports customized to your needs. You'll receive meaningful, actionable results that can be shared with decision-makers across your facility —all to drive change.

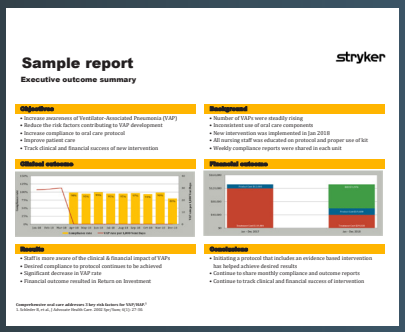


Sample reports include:









Let's lower the risk of infection—together

Hospitals shouldn't be a dangerous place. Lowering the threat of hospital-acquired infection and injury takes a concentrated and coordinated effort. Our comprehensive program of patient hygiene products helps you address CAUTI and IAD risk factors and improve patient outcomes.

Your bed-bound patients deserve the best possible care when it comes to:



Our commitment to you

We believe building partnerships can deliver better outcomes. Our goal is to provide you with the products, training, education and support you need to provide the best possible care for your patients.

Available resources include:

- Ongoing product and process in-servicing and education
- Pre- and post-intervention assessments
- FocusRN — a clinical education program that includes speaker programs, online learning and CE modules
- Education through the FocusRN program from clinical thought leaders
- Dedicated Medical Science Liaison to discuss evidence-based information with you and your team



Protect your pipes

The Traptex® Plumbing Protection System can help change flushing behavior to stop wipes and non-flushables from entering and clogging your pipes. The result is fewer maintenance calls for clogs, equipment failures and plumbing disasters.

stryker

Simple interventions.
Extraordinary outcomes.

We are your partner for proven prevention. Our industry-leading products solve real healthcare problems and are backed by clinical evidence. Our products allow you to deliver essential patient care with confidence by helping to address risk factors that can lead to infections, skin injury and caregiver injuries.

We are driven to solve real problems and make healthcare better for you and your patients.



Find our nurse trusted products at
homecare.stryker.com or call **800 490 6493**

Refer to the package insert, product label, and/or user instructions for additional information before using any Sage product.

This information is intended solely for the use of healthcare professionals. A healthcare professional must always rely on their own professional clinical judgment when deciding whether to use a particular product when treating a particular patient. Stryker does not dispense medical advice and recommends that healthcare professionals be trained in the use of any particular product before using the product.

The information presented is intended to demonstrate the breadth of Stryker product offerings. A healthcare professional must always refer to the package insert, product label and/or instructions for use. Products may not be available in all markets because product availability is subject to the regulatory and/or medical practices in individual markets. Please contact your Stryker Representative if you have questions about the availability of Stryker products in your area.

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