



Impact of VLUs

VLUs are the most common type of lower extremity wound, afflicting approximately 1% of the western population during their lifetime. VLUs also represent a significant burden for patients and healthcare systems.²

Therapy goals for VLUs

Venous leg ulcer management includes a combination of best practice skin and wound care principles with a therapeutic goal of reducing chronic edema and promoting wound healing: 1,3,4

- Periwound skin protection
- Identification and management of wound infection and suspected biofilm
- Exudate management
- Compression therapy



The annual cost to treat VLUs in the U.S. is estimated to be \$14.9 billion.5



55% of healed VLUs reoccur within the first 12 months of closure.6



28% of patients experience >10 VLU episodes in their lifetime.7



Compression therapy: The gold standard for VLU management

Compression therapy has been shown to increase the rate of healing compared to no compression.² Research indicates that a bandage or multi-layer compression system that is capable of creating an inelastic sleeve provides stiffness that effectively supports venous pump mechanisms.8,9

Additional hemodynamic effects of compression therapy include:10,11,12,13

- Reduced venous ambulatory hypertension and venous pooling
- Improved venous and lymphatic return
- Reduced chronic edema and inflammation
- Reduced leg pain

Compression therapy

3M[™] Coban[™] 2 Two-Layer Compression System

The Coban™ 2 Two-Layer Compression System provides effective compression therapy, which has been shown to contribute to effective VLU management through edema reduction, decreased pain, and improvement in a patient's daily activities.¹⁴л¹5 Coban™ 2 Compression System is easy to apply and remove and is designed to stay in place,¹⁴л¹6 increasing patient compliance and the potential for more effective treatment.¹⁴л¹7



3M[™] Coban[™] 2 Two-Layer Compression System

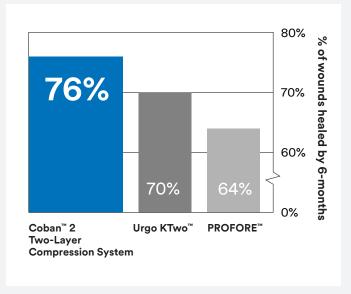


3M[™] Coban[™] 2 Lite Two-Layer Compression System



VLU healing rate^{‡,†}

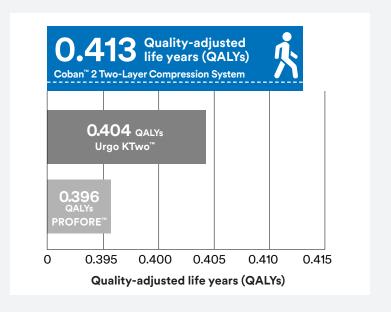
In two large, well-controlled, retrospective analyses comparing Coban™ 2 Compression System to two other compression systems, Coban™ 2 Compression System demonstrated increased healing rates with a reduction in patient management costs. ^{18,19,+}



p<0.05 +Refer to Instructions for Use ‡Once compression has been initiated

Quality of life

A retrospective analysis of 675 patient records who had newly-diagnosed venous leg ulcers compared Coban™ 2 Compression System to two other compression systems. Treatment with Coban™ 2 Compression System demonstrated better health related quality of life.¹9,+



Protect skin

Skin damage such as maceration, erythema and weeping are often associated with VLUs. Research supports routine protection of periwound skin from excess exudate, mechanical trauma, and protection of at-risk, compromised skin as essential parts of wound management and wound bed preparation.²⁰



3M[™] Cavilon[™] No Sting Barrier Film

A gentle, effective and CHG chemically-compatible solution for routine skin protection.



3M™ Cavilon™ Advanced Skin Protectant

Creates a highly durable, ultra-thin barrier that attaches to wet, weepy skin²¹ and lasts up to seven days²² — providing long lasting skin protection.

Prepare wound bed

Wound healing starts with addressing underlying issues such as bioburden and inflammation. Biofilm, present in greater than 70% of chronic wounds, causes persistent inflammation and poor wound healing.^{23,24} Effective wound management strategies may include the use of topical advanced wound care products to help address the underlying issues of biofilm, bioburden and inflammation.

3M™ Kerracel™ Ag Gelling Fiber Dressing

Kerracel™ Ag Gelling Fiber Dressing is the only gelling fiber with Ag Oxysalts™ (Ag3+), providing up to 6 times more accessible silver than traditional silvers (Ag1+) to help reduce the barriers that create a hostile wound environment.^{25,*}



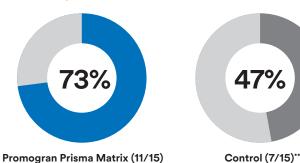


Promogran Prisma™ Matrix is comprised of a sterile, freeze-dried composite of 44% oxidized regenerated cellulose (ORC), 55% collagen and 1% silver-ORC. In the presence of exudate, it transforms into a soft, conformable, biodegradable gel, thus allowing contact with all areas of the wound. The dressing maintains an optimal healing environment that is conducive to granulation tissue formation and epithelialization.

Significantly higher percentage of wounds healed

3M™ Promogran Prisma™ Matrix

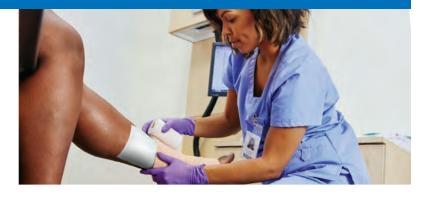
A 12-week randomized controlled trial involving VLU patients (n = 30) showed a significantly higher percentage of wounds dressed with Promogran Prisma™ Matrix healed at 12 weeks (p = 0.04).²⁶



"As demonstrated *in vitro* "3M™ Tielle™ Foam Dressing and short stretch multi-layer compression.

Optimize wound environment

Selecting products that help optimize the wound environment is important to healing. Things to consider include: maintaining an optimal environment through exudate management, providing protection from outside contaminates, and enabling easy application and removal.



Exudate management solutions



3M[™] Kerramax Care[™] Super-Absorbent Dressing

- Unique horizontal wicking layer draws up serous and viscous exudate, distributing it horizontally and vertically across the dressing, utilizing the full absorption capacity and preventing bulking.^{27,28}
- Super-absorbent core locks in exudate, bacteria and MMPs^{29,30*} to reduce the risk of maceration³¹ and infection transfer risk³⁰ even under compression.^{32*}
- Soft, non-woven material on both sides of the dressing allows either side to be placed on the wound and is comfortable for the patient,³¹ helping support patient compliance.



3M[™] Tegaderm[™] Silicone Foam Dressings

- Offers a significantly longer wear time than the leading competitive silicone foam dressings** while being gentle to the skin.
- Unique multi-layer design absorbs and evaporates moisture away from the skin, helping reduce the potential for skin maceration and helping to promote an optimal healing environment.
- The unique patented delivery system enables easy application, even in challenging locations.



3M[™] Tegaderm[™] High Performance Foam Dressings

- Integrates innovative layer technology to absorb and evaporate moisture to help maintain an optimal wound healing environment.
- High absorbency and breathability helps reduce the risk of maceration.

Negative pressure wound therapy

Negative pressure wound therapy (NPWT) is a method that applies subatmospheric pressure through a foam dressing to create an environment that promotes wound healing by drawing wound edges together, removing exudate and infectious material.^{33,34}

Based on wound assessment and clinical judgment, NPWT may be appropriate for VLU management. Evidence supports positive effects with the use of NPWT for wound management in general.³

3M offers a portfolio of proven NPWT options that are indicated for the management of venous insufficiency ulcers. The ActiV.A.C.™ Therapy System is a portable NPWT device for the mobile patient with SensaT.R.A.C.™ Technology and Seal Check™ Feature to help maintain pressure at the wound site and detect leaks. 3M™ Dermatac™ Drape is the first silicone acrylic hybrid drape designed for better handling, improved placement and patient comfort during 3M™ V.A.C.® Dressing changes.

The 3M™ Snap™ Therapy System is a mechanically powered disposable NPWT system that's discreet, silent and lightweight — allowing patients to sleep with minimal interference and shower with the unit in place.



3M[™] ActiV.A.C.[™] Therapy System



3M™ Dermatac™ Drape



3M™ Snap™ Therapy System

^{*}As demonstrated in vitro

[&]quot;3M data on file. Median wear times. 4×4 and 6×6 dressings, based on in vivo studies EM-13977 and EM-13978.

3M solutions for VLU management

Your patients count on you to help reduce the pain and discomfort caused by VLUs. It's possible when you employ best practices in compression therapy, skin and wound care to aid in their healing process.

Provide therapeutic compression

3M™ Coban™ 2 Two-Layer Compression System



3M[™] Coban[™] 2 Lite Two-Layer Compression System



Protect skin

Routine skin protection

3M[™] Cavilon[™] No Sting Barrier Film



At-risk or damaged skin protection



Prepare wound bed

Manage bioburden



3M[™] Silvercel[™] Non-Adherent Dressing



Provide collagen

3M™ Promogran Prisma™ Matrix



Optimize wound environment

Manage exudate

3M™ Kerramax Care™ Super-Absorbent Dressing



3M[™] Tegaderm[™] Silicone Foam Dressings



3M[™] Tegaderm[™] High Performance Foam Dressings



Supports macrostrain

3M[™] Snap[™] Therapy System



Supports granulation

3M[™] ActiV.A.C.[™] Therapy System



3M™ Dermatac™ DrapeUsed as an accessory to
3M™ V.A.C.® Therapy providing peri-wound protection, an effective seal for NPWT.



for your VLU patients.
Contact your 3M Account Manager or visit 3M.com/VLU for more information.

A world leader in skin and wound care right by your side.

Our focus is on transforming outcomes through patient-centered science, providing you with the trusted solutions you need at every point in your patients' journeys. With 3M as your partner for solutions, service and education, let's usher in a new era of wound and skin care together.



Science-based solutions

3M products are trusted in more than 60,000 hospitals, homes and businesses worldwide. Our comprehensive portfolio of advanced wound care solutions is supported by evidence across new and growing categories including dressings, disposables, and digital technology and connectivity.



Our support is designed to be seamless and efficient, from ordering, to placement, to therapy, through patient discharge. Ordering is easy with online ordering and scheduled same-day delivery (where available), and our team is available 24/7 to assist you with onsite clinical and technical support.



We act as a resource extension for your team — empowering you with hands-on training and award-winning education. Access free medical education live and on-demand at: 3M.com/MedicalEducation

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Contact your local 3M Account Representative, call the 3M Health Care Helpline at 1-800-228-3957, or visit 3M.com/Medical for more information.

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NOTE: Specific indications, contraindications, warnings, precautions, and safety information exist for these products and therapies, some of which may be Rx only. Please consult a clinician and product instruction for use prior to application.